

# Buffalo Niagara TECHNOLOGY DESIGN & DEVELOPMENT

Buffalo Niagara is perfectly suited for your expansion or relocation. Available talented labor, affordability, and a proven track-record of success make your decision easy. Come grow your business with us.



## 7.2%

GROWTH IN MILLENNIAL POPULATION  
OVER THE LAST 5 YEARS

(NATIONAL AVG. = 5.4%)

## 80,000

MILES OF FIBER OPTIC LINES

## Affordable Labor Costs

### Median Annual Wages

OCCUPATION	BUFFALO NIAGARA	SAN FRAN., CA	PHILA., PA	BOSTON, MA
SOFTWARE DEVELOPERS, APPLICATIONS	\$80,974	\$132,662	\$99,382	\$109,158
COMPUTER SYSTEMS ANALYSTS	\$73,091	\$109,262	\$89,689	\$91,478
COMPUTER PROGRAMMERS	\$69,035	\$101,400	\$79,934	\$89,564
SOFTWARE DEVELOPERS, SYSTEMS SOFTWARE	\$77,355	\$132,974	\$103,563	\$117,145
NETWORK AND COMPUTER SYSTEMS ADMINISTRATORS	\$72,155	\$132,974	\$78,915	\$88,296
GENERAL AND OPERATIONS MANAGERS	\$91,020	\$132,558	\$123,572	\$106,371
COMPUTER AND INFORMATION SYSTEMS MANAGERS	\$117,312	\$176,508	\$149,968	\$145,641
WEB DEVELOPERS	\$49,691	\$88,088	\$62,400	\$69,139
COMPUTER NETWORK ARCHITECTS	\$85,800	\$130,540	\$110,531	\$117,769

Source: EMSI - Quarterly Census of Employment and Wages (Q1-2018)

### COST OF LIVING INDEX

100.2

195.7

117.2

148.2

Source: C2ER COLI 2017 Annual

## Workforce Fast Facts



Access to **6,200+** software developers  
within 60 miles (U.S. only).



Significant **labor cost savings**.

Median salary for software developer  
**23% less** than national average.



16 local colleges and universities in the Buffalo  
Niagara region graduate over **1,000 students**  
**annually** in targeted degree programs.



Buffalo Niagara is projected to see a **6.6%**  
**growth rate** in software developers  
over the next 5 years.

## RECENT ANNOUNCEMENTS



RED-INC creates **40 new, engineering & development jobs** in Buffalo



ACV Auctions **hires over 200** following Series C funding



Buffalo named **#2 most booming** startup ecosystem - Entrepreneur Magazine

# INVEST

**BUFFALO  
NIAGARA**

1.800.916.9073  
BUFFALONIAGARA.ORG

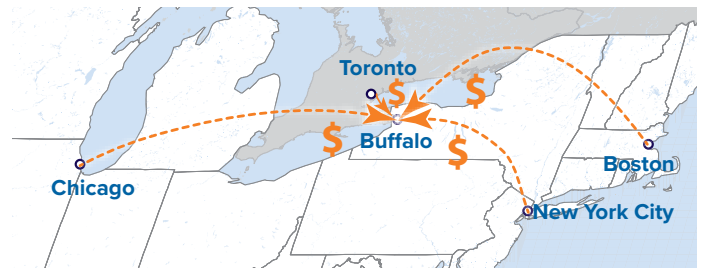
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## Super-Computing Center

University at Buffalo Center for Computational Research provides access to high performing computing and visualization resources for software development, computational science, advanced database engineering, big data analytics, and other data driven sciences.



## Venture Capital Access

Buffalo companies are successfully raising angel and venture capital from both local sources and drawing in from nearby major markets.

- **ACV AUCTIONS:** Series C \$31M (New York City)
- **SENTIENT SCIENCE:** Series B \$22.5M (Toronto)
- **POST PROCESS TECHNOLOGIES:** Series A \$4M (Buffalo/Chicago)
- **GRAPHENEX DEVELOPMENT:** Pre-Series A \$3.5M (Buffalo/Rochester/Connecticut)
- **VADER SYSTEMS:** Seed \$1.1M (Buffalo)

## Leading Technology Design & Development Employers

Buffalo Niagara's affordability and flexibility supports well-established companies, budding startups, and everything in between.



RED-INC

“RED-INC chose to expand in Buffalo because it's a city with an upward trajectory. We were impressed with the top engineering talent available from the local universities, the cost competitive nature of the city, and the level of amenities available within the city of Buffalo.”

- David Aldrich, CEO of RED-INC

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