

# Buffalo Niagara ELECTRONIC COMPONENTS MANUFACTURING

Buffalo Niagara is perfectly suited for your expansion or relocation. Available talented labor, unparalleled market access, and a proven track-record of success make your decision easy. Come grow your business with us.



## 0%

CORPORATE INCOME TAX  
FOR MANUFACTURERS

## 163

MACHINE SHOPS  
(DOUBLE NATIONAL AVG. CONCENTRATION)

### Leading Electronic Components Employers in Buffalo Niagara Region

**MOOG**

**API Delevan**

*SERVOTRONICS, INC.*

 **ITT | ENIDINE**

 **SOPARK**  
TOTAL ELECTRONICS SOLUTION

 **Conax**  
TECHNOLOGIES  
Ideas. Solutions. Success.

### Industry Supply Chain

	ESTABLISH- MENTS	JOBES	LOCATION QUOTIENT
NONFERROUS METAL (EXCEPT ALUMINUM) PRODUCTION AND PROCESSING	8	1,034	3.81
SEMICONDUCTOR AND OTHER ELECTRONIC COMPONENT MANUFACTURING	28	1,251	0.75
MACHINE SHOPS	163	3,453	2.09
PETROLEUM AND COAL PRODUCTS MANUFACTURING	23	695	1.38
OTHER GENERAL PURPOSE MACHINERY MANUFACTURING	57	3,801	3.14
IRON AND STEEL MILLS AND FERROALLOY MANUFACTURING	10	606	1.63
ARCHITECTURAL AND STRUCTURAL METALS MANUFACTURING	74	1,753	1.00
FORGING AND STAMPING	18	608	1.36

1.0 NAT'L AVG

**INVEST**

**BUFFALO  
NIAGARA**

1.800.916.9073  
BUFFALONIAGARA.ORG

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## Existing Workforce & Affordable Labor Costs

### Median Hourly Wage

	JOB	LOCATION QUOTIENT	BUFFALO NIAGARA	BOSTON, MA	SAN FRAN., CA
ELECTRICAL, ELECTRONIC, AND ELECTROMECHANICAL ASSEMBLERS	2,031	1.71	\$15.23	\$18.71	\$15.93
FIRST-LINE SUPERVISORS OF PRODUCTION AND OPERATING WORKERS	3,841	1.36	\$29.62	\$31.59	\$32.34
INSPECTORS, TESTERS, SORTERS, SAMPLERS, AND WEIGHERS	3,174	1.28	\$18.12	\$21.41	\$21.75
MACHINISTS	2,926	1.66	\$20.95	\$24.64	\$24.23
ELECTRICAL AND ELECTRONIC EQUIPMENT TECHNICIANS	502	0.81	\$23.56	\$33.51	\$30.73
PRODUCTION, PLANNING AND EXPEDITING CLERKS	2,331	1.44	\$21.47	\$25.82	\$26.64

### Median Yearly Salary

	JOB	LOCATION QUOTIENT	BUFFALO NIAGARA	BOSTON, MA	SAN FRAN., CA
ELECTRICAL ENGINEERS	633	0.73	\$77,762	\$114,610	\$113,587
INDUSTRIAL ENGINEERS	1,986	1.61	\$81,233	\$100,177	\$105,594
MECHANICAL ENGINEERS	1,621	1.19	\$79,993	\$93,908	\$109,098
GENERAL AND OPERATIONS MANAGERS	10,784	1.05	\$90,695	\$109,058	\$132,629
BUYERS AND PURCHASING AGENTS	1,770	0.90	\$57,290	\$68,508	\$69,573
ACCOUNTANTS AND AUDITORS	5,505	0.87	\$65,951	\$73,960	\$78,511

Source: EMSI - Quarterly Census of Employment and Wages (Q1-2018)

## Northland Workforce Training Center

Northland Workforce Training Center (NWTC) is an ambitious initiative helping to fill the advanced manufacturing labor pipeline. NWTC provides for-credit technical skills programs taught on site by SUNY Alfred State College and SUNY Erie. Along with technical skills, NWTC also has wrap-around services to equip students with the soft skills and adaptability needed for today's workplace.

**NWTC will train 300-400 students annually in advanced manufacturing skills including:**



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