

Buffalo Niagara DATA PROCESSING

Buffalo Niagara is perfectly suited for your expansion or relocation. Available talented labor, affordability, and a proven track-record of success make your decision easy. Come grow your business with us.



47 COLLEGES & UNIVERSITIES

WITHIN 100 MILES OF DOWNTOWN BUFFALO

4th SAFEST CITY

FROM NATURAL DISASTERS (TRULIA, 2017)

Leading Data Processing Employers in Buffalo Niagara



BLACKROCK



M&T Bank

Access to **6,800+** software developers within 60 miles with a projected growth rate of **14.5%** over the next 5 years

Affordable Labor Costs

Median Annual Wages

OCCUPATION	UNITED STATES	BUFFALO NIAGARA	NEW YORK, NY	DALLAS, TX	SEATTLE, WA	COLUMBUS, OH
DATA CENTER SPECIALIST	\$60,704	\$57,611	\$67,418	\$61,350	\$70,141	\$58,761
SOFTWARE DEVELOPER	\$98,805	\$92,158	\$113,141	\$102,438	\$113,724	\$97,367
COMPUTER SUPPORT SPECIALIST	\$58,125	\$53,997	\$64,781	\$57,591	\$66,847	\$56,414
COMPUTER NETWORK ANALYST	\$84,662	\$78,634	\$96,106	\$86,831	\$97,862	\$82,983
COMPUTER SYSTEMS ANALYST	\$85,444	\$79,377	\$97,046	\$87,697	\$98,750	\$83,778
COMPUTER PROGRAMMER	\$85,691	\$79,612	\$97,343	\$87,969	\$99,029	\$84,029
DATABASE ADMINISTRATOR	\$92,019	\$85,563	\$104,967	\$94,964	\$106,164	\$90,469
NETWORK OPERATIONS MANAGER	\$100,854	\$100,132	\$125,136	\$105,348	\$111,272	\$98,861
DATA CENTER MANAGER	\$102,701	\$102,285	\$129,165	\$108,958	\$114,776	\$102,176

Size: Data reported by years of experience (median), Date: 9/30/21, Geography: Metropolitan Statistical Area
Industry Code: Data Processing, Hosting, and Related Services (518210) Source: Economic Research Institute

COST OF LIVING INDEX	100.0	94.0	241.0	104.3	150.4	92.4
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Cost of Living Index (Q2-2021)

INVEST **BUFFALO
NIAGARA**

1.800.916.9073
BUFFALONIAGARA.ORG

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Valuable Incentives

GREEN, CLEAN HYDROPOWER

Low-cost hydropower has been reserved by New York State law for companies planning to build or expand in the Buffalo Niagara region. The program offers renewable hydroelectric power at an extremely affordable cost. Allocations depend on project size and scope, in particular, new job creation. This program is administered by the New York Power Authority (NYPA) and is allocated through a competitive process.

NO PERSONAL PROPERTY TAX

Property taxes in New York State are imposed on real property only. Personal property, whether tangible or intangible, is statutorily exempt from state and local taxes with New York being one of only 10 states with this offering. This “property” typically accounts for a majority of a data center’s capital costs and can include servers and computers and maintenance and utility infrastructure.

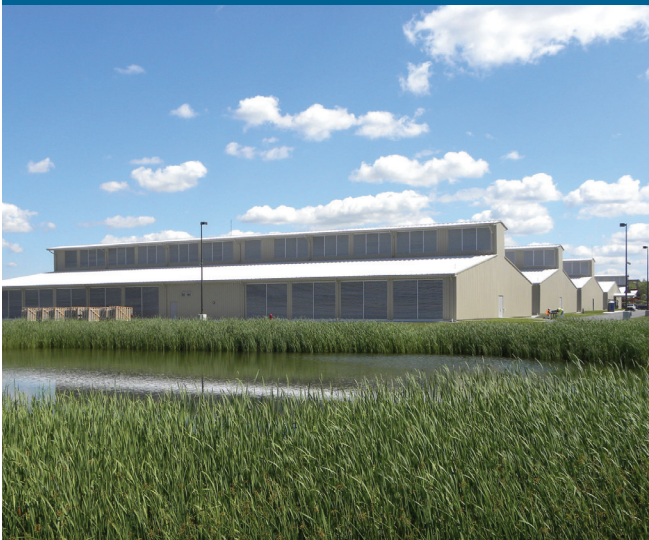
Competitive States Luring Data Centers

State	Personal Property Statutory Exemption	Property Tax Abatements	Other Incentives
Alabama		X	X
Connecticut		X	X
Delaware	X		
Georgia		Limited	X
Illinois	X		X
Iowa	X		X
Kansas	X		X
Minnesota	X		
Mississippi		X	X
Nebraska		X	X
Nevada		Limited	
New Jersey	X		
New York	X	X	X
North Carolina		X	X
North Dakota	X		
Ohio	X		X
Oklahoma		X	X
South Carolina		X	X
South Dakota	X		
Tennessee		X	X
Virginia		Limited	
Washington		Limited	
Wyoming		X	

Source: Lenio, John; CB Richard Ellis.

Megawatts Vs. Millions: The Role of Incentives in Data Center Location

Success Story: Yahoo! | 125 JOBS CREATED | \$300,000,000 INVESTMENT



“It’s going to be, by far our most efficient and arguably the most innovative data center, at least from a cooling perspective.”

- Paul Bonaro, Data Center Facilities Manager, Yahoo!

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