“We found that Buffalo Niagara is a growing, vibrant and exciting community with many new food establishments popping up. The area needs a new player in the market, which led us to work with Invest Buffalo Niagara and establish a presence here.”

– Jim Anastasiadis, President & CEO
Prime Location for Market Access

The Buffalo Niagara region is located on the western edge of New York State, bordering Canada and Pennsylvania, along the shores of Lake Erie and Lake Ontario. Well-situated both geographically and economically, Buffalo Niagara benefits from its prime location in the center of an internationally significant regional community and marketplace. Moreover, the region’s strategic location on the Canadian-American border is within 500 miles (800 km) of 40% of the bi-national population.

**BENEFITS:**

- Over 40 licensed customs brokers, the most of any one region.
- Home to two (2) of the largest foreign trade zones in North America (No. 23 & No. 34)

**Access to seven (7) ports of entry:**

- Auto/Truck (4)
- Rail (2)
- Water (1)

**Robust Infrastructure Assets**

As a fully operational, integrated center for transshipment, storage, collection, and distribution of goods, the Buffalo Niagara (NY) region offers existing intermodal infrastructure, direct access to four of the country’s seven major rail lines, and a network of trucking and freight forwarders. With rich logistics assets and a strong advanced manufacturing base, Buffalo Niagara’s technologically advanced infrastructure and extensive capacity make the region well-equipped to meet the demands of today’s marketplace.

In addition, “soft infrastructure” assets related to international trade facilitation set Buffalo Niagara apart from other competitors—services that include customs brokerage expertise, 3PL warehousing services, CanAm and international legal and financial assistance, logistics and workforce development programs, and other education and training across industries.
Multi-Modal Transportation Network

The Buffalo Niagara region is a critical freight transportation hub well-served by an extensive highway, rail, port, and aviation network.

**AIR:**
Integrated express and commercial passenger carrier air-cargo activity within the region is concentrated at the Buffalo Niagara International Airport (BNIA) with additional all-cargo service provided at the Niagara Falls International Airport (NFIA). Both offer excellent access to interstate and state highways and are near U.S.-Canada border crossings.

**HIGHWAY:**
The region’s 3,675-mile network of major interstates, state routes and local arterial roads is a critical factor in enabling effective connections for the region’s economy. Approximately 75% of the region’s freight travels by truck. Due to the heavy reliance on truck transportation, the highway system is paramount in the efficient movement of freight.

**RAIL:**
The region is served by four Class I railroads (CSX Transportation, Norfolk Southern, Canadian Pacific Railway, and Canadian National Railway), one Class II (or Regional) railroad, and three Class III (or Short Line) railroads. Considered one of the largest railheads in the U.S., the area features over 1,000 miles of track.

**PORT:**
The Port of Buffalo, the first major U.S. Port of Call encountered when entering the Great Lakes, consists of 28 terminals, including the three terminals of the Gateway Trade Center–Metroport, a third-party-operated terminal, featuring two hundred acres located on or near deep water and one set aside for bulk cargo storage. The Port features a 230-ton American crawler crane and a heavy-duty front-end loader.
Invest Buffalo Niagara is a non-profit economic development agency.

Founded in 1999, Invest Buffalo Niagara represents the eight counties of Western New York. We are the region’s nonprofit, privately funded economic development organization focused on job creation. Our mission is to attract new employers to the Buffalo Niagara region through outreach to growing companies around the world.

buffaloniagara.org/logistics