

# Buffalo Niagara MEDICAL DEVICE MANUFACTURING

Buffalo Niagara is perfectly suited for your expansion or relocation. Available talented labor, unparalleled market access, and a proven track-record of success make your decision easy. Come grow your business with us.



## 120+ acre

COLLABORATIVE RESEARCH PARK AT  
BUFFALO NIAGARA MEDICAL CAMPUS

## 3,800+

WNY ENGINEERING AND ENGINEERING  
TECHNOLOGY GRADUATES ANNUALLY

## Leading Medical Device Employers in Buffalo Niagara



## Leading Medical Device Related Degree Programs

Buffalo Niagara is home to 21 colleges and universities, producing 25,000 graduates annually.



### University at Buffalo – Department of Biomedical Engineering

Students in UB's Biomedical Engineering program focus on the research and development of groundbreaking medical devices and therapies addressing society's most pressing health problems through major research areas including: technology, engineering and math.

- Molecular, Cellular and Tissue Engineering, Biomedical Devices
- Sensors, Instrumentation and Diagnostics
- Computational Engineering and Modeling
- Medical Imaging and Analysis



### Alfred University – Department of Biomaterials Engineering

Students design, develop and test health systems and products such as implantable devices like pacemakers, defibrillators, and artificial joints by addressing the issues that arise from the interface between non-living materials and biological systems. Graduates are well prepared to imagine the future and make it happen.



The Jacobs Institute is a collaborative space on the Buffalo Niagara



Medical Campus housing partnerships between leading companies, clinicians, researchers, engineers, and entrepreneurs developing the next generation of medical devices.

# INVEST

**BUFFALO  
NIAGARA**

1.800.916.9073  
BUFFALONIAGARA.ORG

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## Existing Workforce & Affordable Labor Costs

HS DIPLOMA +	JOBS	Median Hourly Wage		
		BUFFALO NIAGARA	MINNEAPOLIS, MN	BOSTON, MA
TEAM ASSEMBLERS	6,281	\$15.92	\$17.99	\$17.76
INSPECTORS, TESTERS, SORTERS, SAMPLERS, AND WEIGHERS	3,346	\$19.72	\$22.36	\$23.61
ELECTRICAL AND ELECTRONIC ASSEMBLERS	1,869	\$16.92	\$19.44	\$20.70
MACHINISTS	2,937	\$22.93	\$25.53	\$26.46
PRODUCTION, PLANNING, AND EXPEDITING CLERKS	3,436	\$22.55	\$25.82	\$27.54
MATERIAL MOVERS	10,710	\$14.91	\$17.80	\$16.47

BACHELOR'S DEGREE +	JOBS	Median Yearly Salary		
		BUFFALO NIAGARA	MINNEAPOLIS, MN	BOSTON, MA
MEDICAL SCIENTISTS	516	\$78,339	\$89,002	\$97,805
INDUSTRIAL ENGINEERS	2,070	\$86,238	\$94,030	\$103,008
MECHANICAL ENGINEERS	1,201	\$80,593	\$86,068	\$102,343
BIOLOGICAL TECHNICIANS	822	\$44,471	\$44,484	\$56,186
ELECTRICAL ENGINEERS	542	\$93,093	\$102,854	\$116,184
BIOCHEMISTS AND BIOPHYSICISTS	196	\$52,670	\$82,810	\$105,872

Source: EMSI 2022

## Incentives

<p><b>0%</b></p> <p>CORPORATE INCOME TAX FOR MANUFACTURERS</p>	<p><b>0%</b></p> <p>INVENTORY TAX</p>	<p><b>0%</b></p> <p>SALES TAX ON MACHINERY &amp; EQUIPMENT</p>	<p>GREEN, CLEAN, <b>LOW COST HYDROPOWER</b></p>
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“ We are setting up a pilot production facility next to the Northland Workforce Training Center. I encourage anyone who has not seen the Training Center to tour it. ”

- Wayne Bacon, Garwood Medical

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