

# Buffalo Niagara SENSOR TECHNOLOGY

Buffalo Niagara is perfectly suited for your expansion or relocation. Available talented labor, unparalleled market access, and a proven track-record of success make your decision easy. Come grow your business with us.



## 0%

CORPORATE INCOME TAX  
FOR MANUFACTURERS

## 3,800+

ENGINEERING AND ENGINEERING  
TECHNOLOGY GRADUATES ANNUALLY

### Leading Sensor Technology Employers in Buffalo Niagara

### Existing Workforce & Affordable Labor Costs

#### Median Yearly Salary

	BUFFALO NIAGARA	SAN FRAN., CA	BOSTON, MA
SOFTWARE DEVELOPERS (SYSTEM SOFTWARE)	\$78,956	\$116,272	\$132,995
SOFTWARE DEVELOPERS (APPLICATIONS)	\$83,553	\$105,622	\$132,620
INDUSTRIAL ENGINEERS	\$81,224	\$100,172	\$105,601
ELECTRICAL ENGINEERS	\$77,771	\$114,608	\$113,588
MECHANICAL ENGINEERS	\$79,996	\$93,912	\$109,096
ENGINEERING MANAGERS	\$136,718	\$149,468	\$159,515
GENERAL AND OPERATIONS MANAGERS	\$90,688	\$109,054	\$132,620

#### Median Hourly Wage

	BUFFALO NIAGARA	SAN FRAN., CA	BOSTON, MA
ELECTRICAL AND ELECTRONIC EQUIPMENT TECHNICIANS	\$23.56	\$33.50	\$30.73
INSPECTORS, TESTERS, SORTERS, SAMPLERS, AND WEIGHERS	\$18.12	\$21.41	\$21.75
MACHINISTS	\$20.95	\$24.64	\$24.23
PRODUCTION, PLANNING AND EXPEDITING CLERKS	\$21.47	\$25.82	\$26.64

Source: EMSI - Quarterly Census of Employment and Wages (Q1-2018)

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**BUFFALO  
NIAGARA**

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## ENGINEERING SCHOOLS IN WESTERN NEW YORK

### Leading Sensor Technology Related Degrees

Buffalo Niagara is full of talented, hardworking, and educated people. The Western New York and Finger Lakes regions feature top colleges and universities, creating a healthy pipeline of future talent.



### Northland Workforce Training Center

Northland Workforce Training Center (NWTC) is an ambitious initiative helping to fill the advanced manufacturing labor pipeline. NWTC provides for-credit technical skills programs taught on site by SUNY Alfred State College and SUNY Erie. Along with technical skills, NWTC also has wrap-around services to equip students with the soft skills and adaptability needed for today's workplace.

NWTC will train 300-400 students annually in advanced manufacturing skills including:



### Technical High School Programs

**WNY STEM HUB** engages learners across Western New York to cultivate a love of STEM learning and curiosity about STEM careers by mobilizing key community partners in developing transformational programs that initiate a lifelong passion for science, technology, engineering and math.

**Dream It Do It Western New York** is proactively increasing the skilled workforce pipeline entering manufacturing careers. Its manufacturing career initiative has a vision to provide WNY manufacturers with a labor force that has the skill and training levels required to meet their demands.

**Charter School for Applied Technologies (CSAT)** –CSAT is a K-12 campus consisting of three distinct buildings that host approximately 2,200 students from 21 different school districts throughout WNY. The CSAT Technology program provides access and training in technological tools that will facilitate high levels of student achievement.

### Success Story: Viatran | 72 JOBS CREATED | 55 RETAINED | \$1,545,000 INVESTMENT



“ The workforce in this region is well-acclimated to the sensor technology industry. ”

- Kevin Cornacchio, President of Viatran

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